# BEFORE THE ILLINOIS COMMERCE COMMISSION

Docket No. 01-0614

# Direct Testimony of Michael D. Silver On Behalf of Ameritech Illinois

Ameritech Illinois Exhibit 3.0

October 25, 2001

American 3.0

# TABLE OF CONTENTS

I.	INTRODUCTION AND PURPOSE OF TESTIMONY		1	
II.	UNI	UNBUNDLED LOCAL SWITCHING WITH SHARED TRANSPORT		
	("UI	LS-ST")	3	
III.	GEN	GENERAL TERMS AND CONDITIONS		
	A.	BONA FIDE REQUEST PROCESS	9	
	В.	PROVISION OF SCHEDULE OF RATES	14	
IV.	RES	SALE	16	
V.	SUMMARY1		17	

#### 1 DIRECT TESTIMONY OF MICHAEL D. SILVER 2 ON BEHALF OF AMERITECH ILLINOIS 3 4 I. INTRODUCTION AND PURPOSE OF TESTIMONY 5 Please state your name and business address. Q. My name is Michael D. Silver. My business address is 350 N. Orleans, Chicago, IL 6 A. 7 60654. Please summarize your education. 8 Q. I received my B.A. and M.A. degrees in Economics from Eastern Illinois University. 9 A. By whom are you employed and in what capacity? 10 Q. 11 A. I am employed by Ameritech as Associate Director of Industry Markets. 12 What are your duties and responsibilities in that capacity? 13 Q. My duties include monitoring state regulatory proceedings, regulations and orders that 14 A. 15 may affect Ameritech's Wholesale Marketing operations or current and future 16 interconnection agreements with Competitive Local Exchange Carriers ("CLECs"). In 17 addition, I represent Ameritech's Wholesale Marketing positions to regulatory bodies. 18 The primary responsibility of Ameritech's Wholesale Marketing group is to develop and 19 manage wholesale products and services; to support negotiations of local interconnection agreements with CLECs; to participate in state arbitration proceedings; and to guide 20 21 compliance with the Telecommunications Act of 1996 ("FTA") and federal and state

laws concerning the continued implementation of local exchange service competition.

## 23 Q. What is your telecommunications experience?

A. I was employed by Centel Corporation (now Sprint) from 1979 through 1985. While there, I had various regulatory responsibilities, including revenue requirements, separations, and capital recovery. In January 1986, I moved to NYNEX Service Company where I was responsible for Federal Access issues. While there, I represented NYNEX on an industry team charged with revising FCC rules and regulations related to separations and access. In March 1987, I joined Ameritech. Since joining Ameritech, my responsibilities have included coordination and filing of federal access filings; service cost development; acting as a primary interface between the Ameritech operating companies and other local exchange carriers in the Ameritech region; and supporting access reform as it applies to the five intrastate jurisdictions in Ameritech's region. In January of 2000, I was named Product Manager for Feature Group D Access services for the 13-state SBC region. I moved into my current role, as Associate Director of Local Wholesale Marketing, in April of 2000.

# 37 Q. Have you previously testified before this Commission in any other proceeding?

38 A. Yes, I submitted testimony in Docket 00-0700 with regard to Ameritech's tariff for unbundled local switching with shared transport and in Docket 98-0396 with regard to Ameritech's TELRIC rates. I have also testified in various arbitration cases in Illinois and in various regulatory proceedings in the states of Indiana, Michigan, Ohio and Wisconsin.

# Q. What is the purpose of your direct testimony?

A. In this testimony, I will discuss certain sections of Ameritech's wholesale service tariff
and explain how the provisions of those tariff sections, as modified in the manner

46		proposed by Ameritech in this proceeding, comply with provisions of Section 13-801 of
47		the Illinois Public Utilities Act ("PUA"). Specifically, I will discuss the following
48		portions of the proposed tariff, as it appears in Exhibits 1.1 and 1.2 of Mr. Wardin's
49		testimony:
50		a) Ill.C.C. No. 20, Part 19, Section 21, which relates to the provision of unbundled
51		local switching with shared transport ("ULS-ST");
52		b) Ill.C.C. No. 20, Part 19, Section 1, which provides the general terms and
53		conditions that apply to the provision of the pre-existing and ordinarily combined
54		Unbundled Network Elements Platforms ("UNE-P"), enhanced extended loops
55		("EELs") and unbundled local switching with shared transport ("ULS-ST"); and
56		c) Ill.C.C. No. 20, Part 22, Section 1, which provides the general terms and
57		conditions that apply to the provision of resale services.
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59 60	II.	UNBUNDLED LOCAL SWITCHING WITH SHARED TRANSPORT ("ULS-ST")
61 62	Q.	WHAT IS ULS-ST?
63	A.	ULS-ST is the acronym Ameritech Illinois uses for its unbundled local switching and
64		shared transport Unbundled Network Element (UNE) product offering. Because the
65		Shared Transport UNE cannot be provided separately from Unbundled Local Switching,
66		ULS-ST always includes both Unbundled Local Switching (ULS) capability and Shared
67		Transport (ST) capability.

## 69 Q. Please describe the Unbundled Local Switching component of ULS-ST?

70 A. The ULS component provides unbundled access to the local switching capability through
71 a line-side and/or trunk-side port, which provides access to all features, functions, and
72 capabilities of the end office switch. This ULS capability is provided separate from the
73 local loop or other services on a per port basis.

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## Q. Please describe the Shared Transport component of ULS-ST?

76 The Shared Transport component provides the interoffice trunk network portion of the A. 77 ULS-ST product, including end office and tandem trunk ports, tandem switching, 78 interoffice facilities between Ameritech's switches, and central office routing tables. In short, Shared Transport refers to all local transmission facilities connecting Ameritech's 79 switches to one another that can be shared by more than one LEC, including Ameritech. 80 Those transmission facilities include those between Ameritech's end office switches, 81 82 between Ameritech's end office switch and Ameritech's tandem switch, and between 83 Ameritech's tandem switches, as described in the FCC's Third Report and Order and Fourth Further Notice of proposed Rulemaking in CC Docket No. 96-98, FCC 99-238 84 85 (rel. November 5, 1999) (the "UNE Remand Order"), the Third Reconsideration Order in CC Docket 96-98, ¶ 54 (rel Aug. 19, 1997), and FCC Rule 319(d)(1)(iii) (47C.F.R. § 86 87 51.319(d)(1)(iii)).

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# Q. What is the relationship between ULS-ST and UNE-Platform?

90 A. As discussed in Mr. Alexander's testimony, ULS-ST is one of the components of the UNE-Platform.

93	Q.	Has Ameritech amended its ULS-ST tariff to reflect Section 13-801 of the Illinois?
94	A.	Yes. Section 13-801(d)(4) appears to require Ameritech to allow a CLEC to use the
95		UNE-Platform on a LATA wide basis. While ULS-ST is not, on its own, a UNE
96		Platform, it is a component of the UNE Platform. For that reason, the Company has
97		revised its ULS-ST tariff in a manner which will permit CLECs to use the UNE-Platform
98		on a LATA wide basis.
99		Although the FCC's Rule 51.319 (c) only requires ULS-ST to be used for local traffic, in
100		recognition of Section 13-801 of the PUA, Ameritech's tariff now includes language
101		permitting intraLATA toll traffic originated by a CLEC end user to be carried over
102		Ameritech's facilities to the terminating end office. In particular, the tariff allows a
103		CLEC to route its intraLATA toll traffic from the originating end office to the
104		terminating end office without leaving Ameritech's facilities.
105		
106		This capability is available in Ameritech's interim tariff (III. C.C. Tariff No. 20, Section
107		22, the "Interim Compliance Tariff") which became effective on September 18, 2001.
108		This capability is also available in the revised tariffs being filed in conjunction with this
109		proceeding, specifically in Ill. C.C. Tariff No. 20, Section 21.
110		
111	Q.	What are the specific changes to Ameritech's ULS-ST tariff?
112	A.	On Second Revised Sheet 1.1, Ameritech has added the following language:
113 114 115 116		"Pursuant to the Illinois PUA, upon request the Company will also include with ULS-ST a capability for the transmission of intraLATA toll calls, originating from the purchasing carrier's retail end-user customers who are being provided local exchange service using ULS-ST. This intraLATA toll capability is only

available when the carrier purchasing ULS-ST is also the pre-subscribed intraLATA toll carrier for the retail end-user customer being served by the ULS-ST. The capability will be provided from the Company's originating end-office where the ULS is being provided for such end-user customer. This capability is limited to transmitting such intraLATA toll calls on the Company's existing network using the same routing tables and network facilities, including interexchange trunk groups and tandem switching, as intraLATA toll calls originated from the same end-office by the Company's retail end-user customers. Per the terms of ULS-ST Shared Transport Transit, included in this tariff, the Company will include as part of the ULS-ST the transmission of intraLATA toll calls to the local exchange carriers interconnected with the Company using the same routing tables and network facilities, including interexchange trunk groups and tandem switching, as intraLATA calls originated by the Company's retail end-user customers. The purchasing carrier is solely responsible for any terminating exchange access charges applicable to such intraLATA toll calls, including such charges that are payable to the Company and/or third party carriers for the termination of intraLATA toll calls to their respective end users."

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- Q. Why does the proposed language provide that the intraLATA toll capability is only available when the carrier purchasing ULS-ST is also the pre-subscribed intraLATA toll carrier for the retail end-user customer being served by the ULS-ST?
- A. The purpose of this language is to make it clear that these intraLATA interexchange transmission facilities may not be used by CLECs to solely provide services (resold toll, switched access) to other carriers. The Federal Communication Commission has held that UNEs may not be used by CLECs to solely provide switched access services. The Illinois legislation did not change this situation, because Section 13-801(j) explicitly states that the recent amendments to the PUA are not intended to require or prohibit the substitution of switched access with a combination of network elements. Thus, Section 13-801(j) preserves the status quo in this area and these intraLATA interexchange

<sup>&</sup>lt;sup>1</sup> CC Docket No. 96-98, Third Order on Reconsideration ("Shared Transport Order"), ¶ 52, released August 18, 1997

transmission facilities remain unavailable for CLECs to "resell" their use to interexchange carriers or other carriers.

Note that this tariff language does not restrict or otherwise limit a CLEC's ability to impose switched access charges for intraLATA or interLATA toll calls originated or terminated to its end-users. A CLEC purchasing ULS-ST may still do so. Thus, if a CLEC end-user presubscribes to another carrier's intraLATA toll offering, the CLEC is still able to charge originating switched access to the presubscribed intraLATA carrier. Those calls will be routed to the intraLATA toll carrier from the originating end office if that IXC has such a direct connection to their serving wire center, or from the interexchange tandem which is subtended by the originating end office.

A.

## Q. Doesn't 801(j) have an exception for UNE Platforms required by 801(d)(4)?

As I understand it, that exception does not apply to ULS-ST because ULS-ST is not a "network elements platform" under 801(d)(4). A "network element platform" is a combination of network elements that provides "end to end" telecommunications service i.e., a unbundled loop with ULS-ST. ULS-ST does not include a local loop and therefore cannot, by itself, be used to provide "end to end" telecommunications services. In other words, a CLEC would need to combine ULS-ST with another UNE to create a platform capable of providing "end to end" telecommunications services. That capability does not exist with ULS-ST by itself. Even if you were to assume that ULS-ST is a UNE-Platform and therefore subject to 801(d)(4) (which it is not), CLECs could not use it to provide switched access because under (d)(4) a UNE-Platform must be used to provide

170		telecommunications services to the CLEC's own "end users." An IXC is not an "end
171		user" of a CLEC when that IXC is purchasing switched access services.
172		
173	Q.	What terminating access charges apply to intraLATA toll traffic originated by a
174		CLEC's end user and carried to the terminating end office solely over Ameritech's
175		facilities?
176	A.	The Section 13-801 legislation, on its face, requires Ameritech to carry the CLEC end
177		user intraLATA toll traffic to the terminating end office using Ameritech's intraLATA
178		interexchange facilities. With that in mind, where a CLEC's end user served by ULS-ST
179		presubscribes to that CLEC as its intraLATA carrier and originates an intraLATA toll
180		call that terminates to an Ameritech end user, the CLEC will be charged Ameritech's
181		local switching ("LS2") terminating access charge rate.
182		
183	Q.	What if the call travels through Ameritech's network and terminates to another
184		carrier?
185	A.	That's called transiting. In a transiting call, Ameritech charges the originating carrier for
186		the use of its network - including a switching charge (ULS originating), a transport
187		charge (ULS-ST blended transport) and SS7 signaling transport charges. Ameritech
188		would not impose a terminating access charge on the originating carrier since the call is
189		not being terminated to an Ameritech end user. Instead, the originating CLEC is solely
190		responsible for any access or other charges imposed by the terminating carrier. If the
191		terminating carrier mistakenly bills Ameritech for the termination of that call, Ameritech

192		will reject those terminating charges and inform the terminating carrier of the CLEC's
193		responsibility as the originating carrier.
194		
195	Q.	Does that mean Ameritech offers transiting in its ULS-St offering?
196	A.	Yes, one of the components of ULS-ST is the Shared Transport-Transit function. This
197		portion of our shared transport offering allows telecommunications carriers to transport
198		calls on shared facilities to non-Ameritech central office switches providing local,
199		wireless, and interexchange services.
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201	III.	GENERAL TERMS AND CONDITIONS
202 203 204		A. BONA FIDE REQUEST PROCESS
205	Q.	What is the BFR process?
206	A.	"BFR" stands for "bona fide request". The BFR process is one in which a CLEC makes a
207		request for certain components from Ameritech, after which Ameritech evaluates the
208		request, develops rates, terms and conditions and, if appropriate, provides the requested
209		component.
210		
211	Q.	Does the 1996 act require Ameritech to combine UNEs for CLECs?
212	A.	No.
213		
214	Q.	Does the Illinois Public Utilities Act require Ameritech to combine UNEs in any
215		circumstance?
216	A.	Section 13-801(d)(3), which was recently added to the PUA, purports to require
217		Ameritech Illinois to provide certain UNE combinations if they are "ordinarily"
218		combined.

Q. What is meant by "ordinarily combined" as it relates to combinations of UNE elements?

222 As Mr. Alexander's direct testimony in this proceeding points out, "ordinarily combined" A. 223 is defined in Ill. C.C. No. 20, Part 19, Section 15, Revised Sheet No. 2, as "the situation 224 when a telecommunications carrier requests the Company to provide a combination of network elements of the same type (i.e., unbundled loop and unbundled local switching 225 port with shared transport) that the Company ordinarily combines to provide service for 226 227 its end users". This sheet in the tariff then identifies 12 combinations of unbundled network elements, which along with the four combinations found on Original Sheet No. 1 228 229 of Ill. C.C. No. 20, Part 19, Section 20 comprise what Ameritech believes constitute all of 230 the UNE combinations subject to Section 13-801(d) (3) of the PUA.

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Q. When would a CLEC need to submit a BFR for an "ordinarily combined" UNE combination not already identified in the tariffs?

As discussed by Mr. Alexander, Ameritech believes that its revised compliance tariff includes all "ordinarily combined" combinations. At least in the short term, and possibly in the intermediate term, there will be no need for CLECs to request other alleged "ordinarily combined" UNEs since, by definition, all such combinations will be available. As markets and technology will continue to evolve, however, it is reasonable to assume CLECs may request new "ordinarily combined" UNE combinations. A CLEC would need to submit a BFR whenever it seeks UNE combinations that the CLEC believes fall within the Illinois PUA's "ordinarily combined" standard and that are not already specifically identified in Ameritech's tariffs.

244	Q.	Why is the BFR process the appropriate means for a CLEC to request such
245		"ordinarily combined" UNE combinations that are not already set forth in the
246		tariff?
247	A.	A structured process is needed for a CLEC to make its request; for Ameritech to
248		determine whether the requested UNEs are in fact "ordinarily combined"; to develop
249		rates, terms, and conditions for the offering; and to make all necessary system changes.
250		These tasks take time, and must be carefully coordinated among many Ameritech
251		functional groups. The BFR process is designed to accomplish these tasks on an
252		expedited basis.
253		
254 255	Q.	Is the Company proposing to use its standard BFR process for CLEC requests for
256		additional "ordinarily combined" UNE combinations beyond those identified in the
257		tariffs?
258	A.	As noted above, Ameritech is not aware of any additional combinations of UNEs that are
259		"ordinarily combined". However, if a CLEC can demonstrate that something additional
260		exists that meets the definition, the CLEC may request that combination and the BFR
261		process would then apply.
262		
263	Q.	What are the time frames for the BFR process?
264	A.	The BFR process is divided into two phases. The first phase takes up to 30 days from the
265		receipt of the BFR, and results in a preliminary price quote
266		to the CLEC for the requested component(s). The second phase begins upon receipt
267		of the authorization from the CLEC to proceed following completion of the first phase.

The second phase takes up to 90 days and results in a firm price quote and a firm delivery date for the requested component(s).

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Q. Why does the Company need up to 120 days to fully process a BFR for an "ordinarily combined" combination?

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A. The 120 days is a maximum number of days and the Company may be able to respond more quickly. As it is, there are times when performing the work to process a BFR within the 120 days is very difficult.

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Q. Would you provide some specifics on why these time frames are appropriate?

279 In the thirty day period for preliminary analysis, several functional work groups within A. 280 Ameritech must work together to evaluate a BFR. These departments typically include 281 Network, Information Technology, Billing, Ordering and Provisioning, Regulatory, 282 Operations and Product Management. It is challenging within a 30-day time frame to get 283 all of these work groups together to understand what a CLEC is requesting in a BFR and 284 to then assess all the work that is needed to provide the requested combination. Considerable research and pre-development must be done in order to arrive at an efficient 285 286 and timely evaluation. For example, within the 30 day time frame the Information 287 Technology workgroup, together with other Ameritech workgroups, must conduct a high 288 level evaluation of usage, recording and rate structure. In particular, this workgroup 289 would examine the type of usage that would be generated with the proposed UNE 290 combination, would examine how that usage would be recorded and transmitted to a 291 CLEC and what type of rate structure would exist for the billing of charges to a CLEC. 292 The other functional work groups are involved in preliminary analysis of the subject 293 matters within their areas of responsibility. If the Company attempts to shorten the thirty

day interval, it would risk not being able to complete the necessary research and consultation and would increase the probability that the initial response is incomplete or inaccurate. Such an outcome would be to the detriment of both the CLEC and Ameritech. So, a reasonable timeframe is needed to handle things accurately. An arbitrarily short time frame will only lead to problems for both Ameritech and CLECs.

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## Q. Why is the 90-day time frame appropriate?

Once the CLEC authorizes Ameritech to proceed to develop the 90-day final cost and completion time, significant additional work is necessary. During that 90-day period, the Company has to refine its analysis conducted in the 30 day time frame and needs to address additional issues. For example, Ameritech must make additional determinations about billing and recording, i.e., whether new software coding in Ameritech's billing systems is required to record and bill the charges to the CLEC and, if so, whether that requires a software change. If a software change is required, it must be scheduled for the next available software release. Ameritech must determine whether the CLEC will be provided a daily usage feed; whether Ameritech can generate the required bill data so that the CLEC's bill will contain sufficient information to accurately identify the charges; whether existing systems for ordering and provisioning can be modified to accommodate the requested UNE combination; and whether any required modifications justify some additional charge for the UNE combination requested. Ameritech may also need to develop new methods and procedures for the combination to ensure that proper procedures are in place to process and provision orders. There may also be operator services impacts. Once Ameritech determines the tasks that need to be performed, each workgroup must estimate the work required to provide and support the requested

combination. These considerations are all factored into the final price quote and the completion date given to the requesting CLEC.

A.

#### Q. If the timeframes were shortened what specific concerns would Ameritech have?

Shortening the time frame could create situations whereby the Company would not have enough time to accurately identify all the costs and work efforts necessary to provide the CLEC its requested combination of UNEs. This could lead to potential problems such as a CLEC's inability to order or Ameritech's inability to bill. Shortening the 120-day clock could also lead to situations where due dates are missed due to the inability to fully assess the operational requirements for the request. Those situations would reflect poorly on both the Company and the CLEC. Once again, while the Company's process provides for a maximum of 120 days to finalize the price quote and completion date, in some cases the Company may be able to respond in shorter time frames.

#### B. Provision of Schedule of Rates

- Q. What tariff changes has Ameritech made to conform with Section 13-801 (i) of the Illinois PUA?
- 336 A. Section 13-801(i) requires ILECs to provide a schedule of rates listing each of the
  337 rate elements of the ILEC that pertains to a proposed order identified by the requesting
  338 telecommunication carrier for any of the matters covered in Section 13-801. In order to
  339 conform with this requirement, Ameritech has set forth a process whereby Ameritech
  340 provides a schedule of rates, as described in Ill. CC No. 20, Part 19, Section 1.

342	Q.	What type of information must a requesting carrier submit in order to obtain a
343		schedule of rates?
344	A.	As set forth in the tariff, a request issued by a requesting carrier must contain: 1) the
345		service type; 2) a designation that the rate schedule be based on tariff rates or the rate
346		schedule from that carrier's interconnection agreement; 3) if the request involves a UNE,
347		identification of the UNE Platform requested, the UNE loop functionality type, the end-
348		user address, and the collocation arrangement; and 4) identification of ancillary UNEs or
349		services (e.g. SS7, OS/DA).
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351	Q.	How will such information be provided by the requesting carrier to Ameritech?
352	A.	The request must be typed and faxed to Ameritech at the fax number provided
353		in the tariff.
354		
355	Q.	What time frames apply to Ameritech's response to such a request?
356	A.	If the requesting carrier provides complete, accurate information and identifies a
357		contact who can provide additional information and otherwise discuss the request,
358		Ameritech will attempt to provide the schedule of rates within 2 business days
359		following the receipt of the request.
360		
361	Q.	Does Ameritech confirm receipt of a request for schedule of rate information?
362	A.	Yes. After a schedule request is received, Ameritech will confirm its receipt to the
363		requesting Carrier's designated representative via a return facsimile, provided the
364		appropriate contact information has been provided by the requesting carrier.
365		

366	Q.	Does Ameritech charge for the service for providing the schedule of rate
367		information?
368	A.	At this time, Ameritech is not charging for this service. However, Ameritech
369 370		reserves the right to assess charges in the future.
371 372	IV.	RESALE
373	Q.	What resale obligations are created by Section 13-801 of the Illinois PUA?
374	A.	Among other things, Section 13-801(f) requires an ILEC subject to this section to offer
375		all retail telecommunications services that the ILEC provides at retail to subscribers who
376		are not telecommunications carriers, within the LATA, together with each applicable
377		optional feature or functionality, subject to resale at wholesale rates without imposing
378		any unreasonable or discriminatory conditions or limitations.
379		
380	Q.	Does Ameritech's existing Resale Local Exchange tariff satisfy the requirements of
381		Section 13-801(f)?
382	A.	Yes.
383		
384	Q.	Has Ameritech made any changes to its Resale Local Exchange tariff in light of
385		Section 13-801 (f)?
386	A.	Ameritech has added language found on 5th Revised Sheet No. 1 of Section 1 of its
387		Resale Local Exchange tariff, to note that the tariff meets the specifications of the
388		Telecommunications Act of 1996 ("TA96") and fully complies with the Company's
389		obligations under the Illinois PUA.

V.	SUMMARY
Q.	Will you please summarize your testimony?
A.	This testimony has demonstrated that Ameritech's tariffs, in particular III. C.C. No 20,
	Part 19, Section 1 as it relates to BFRs and a provision schedule of rates, Ill. C.C. No 20,
	Part 19, Section 21 as it relates to ULS-ST, and Ill.C.C. No. 20, Part 22 as it relates to
	resale, conform with Section 13-801 of the Illinois PUA.
Q.	Does this conclude you testimony?
A.	Yes it does.
	Q. A.